

Joseph F. Francois

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Current positions

Senior Fellow, Trade Partnership Worldwide, LLC, 2001 to present.

Professor of International Economics, University of Bern, Department of Economics; Managing Director, World Trade Institute, 2014 to present.

Selected past positions

Professor of Economics (with chair in economic theory), Johannes Kepler Universität Linz, Austria, 2007 to 2014.

Professor of Political Economy and International Development; Professor of Managerial Economics, Tinbergen Institute, Erasmus University Rotterdam, 1996 to 2010.

Senior Research Economist, World Trade Organization/GATT, Geneva, 1993 to 1996.

Director of Office of Economics (acting) and Chief of Economic Research Division, U.S. International Trade Commission, Washington, DC, 1991 to 1993.

Economist, U.S. Bureau of Labor Statistics, Washington, DC, 1983 to 1987.

Current Research Fellowships and Research Boards

Global Trade Analysis Project (GTAP), board member, 1996 to present. www.gtap.org.

Centre for Economic Policy Research, Research Fellow, 1994 to present.

European Trade Study Group, founder and co-director, 1997 to present.

Education

Ph.D. in economics, 1988, University of Maryland.

M.A. in economics, 1983, University of Virginia.

B.A. in economics with distinction, 1982; B.A. in history, 1982, University of Virginia.

Referee

American Economic Review	Journal of International Trade & Economic Development
Asia Pacific Economic Review	Journal of Policy Modeling
Cambridge University Press	Journal of Policy Reform
Canadian Journal of Economics	Journal of Public Economics
Economic Journal	Journal of the American Agricultural Economics Association
Economic Modeling	Journal of the European Economic Association
Economic Inquiry	Land Economics Oxford University Press
Elsevier-North Holland Press	Quarterly Review of Economics and Finance
European Economic Review	Review of Economics and Statistics
European Journal of Political Economy	Review of International Economics
German Economic Review	Review of Development Economics
Global Economy Journal	Scandinavian Journal of Economics
International Economic Journal	Scottish Journal of Political Economy
International Economic Review	University of Michigan Press
Journal of Agricultural Economics	World Bank Economic Review
Journal of Development Economics	World Economy
Journal of Economic Integration	World Trade Review
Journal of International Economics	

Research Grants

“Policy Uncertainty And Market Access in Services,” Swiss National Funds research project, 2023-27, project and scientific coordinator.

“BATMAN - better agri-food trade modelling for policy analysis,” EC H2020 project, 2020-2024, work package and team coordinator.

“Regulatory Heterogeneity in International Trade: From Measures to Systems,” Swiss National Funds research project, 2018-22, project and scientific coordinator.

“Switzerland’s Sustainability Footprint: Economic and Legal Challenges,” Swiss National Funds project under NRP73 (sustainable economy national research program), 2017-22, project and scientific coordinator.

“Complexity and the Structure and Regulation of Trade and Investment,” Swiss National Funds research project, 2017-21, project and scientific coordinator.

“Realizing Europe’s Soft Power in External Cooperation and Trade (RESPECT),” EC H2020 project, 2018-22, work package and team coordinator.

“Productivity, Non-Tariff Measures and Openness (PRONTO),” EC 7th Framework 2014-18, Consortium and scientific coordinator.

“Transmission of Shocks,” Österreichische Nationalbank Jubiläumsfonds research project, 2014-16, Responsible scientist.

“Labor Market Impacts of Globalization on Development,” r4d (SNF and SDC program), 2014-17.
Responsible scientist.

“Framework contract to provide economic analysis in support of trade negotiations and trade policy issues,” a European Commission framework contract for policy research administered through CEPR, 2011-2014.

“Impacts quantification of global changes,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2011-2014, grant number 266992.

“Globalization, Investment, and Services Trade,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2008-2012 – coordinated through the University of Linz and CEPR.

“Services Trade, FDI, and Migration,” World Bank funded research project managed through CEPR and the Institute for International and Development Economics, 2005-2006.

“Trade, Industrialization and Development,” Tinbergen Institute partnership managed through CEPR and the London School of Economics, a European Commission RTN program grant, 2002-2006.

“Economic Geography of Europe: Testing, Measurement, and Policy Simulation,” Tinbergen Institute partnership managed through CEPR and the Norwegian School of Business and Economics, a European Commission RTN program grant, 2000-2004.

“Climate Change Policy and Global Trade,” Tinbergen Institute partnership managed through the University of Mannheim, a European Commission research and technological development grant, 2000-2002.

“European Trade Study Group: Networking Grant,” awarded by and administered through the European Science Foundation, 1999-2002.

“Assessment of the Usefulness of the GTAP framework for the Policy Analysis from a European Perspective,” European Commission FAIR project, administered by the LEI-DLO, 1998-2000.

Published Papers

“Trade wars and trade disputes: The role of equity and political support,” E. Bekkers, JF. Francois, DR. Nelson, H. Rojas-Romagosa, *Review of International Economics*, 2024, <https://doi.org/10.1111/roie.12742>.

“Trade and sustainable development: non-economic objectives in the theory of economic policy,” JF. Francois, B. Hoekman, and DR. Nelson, *World Trade Review* 22 (3-4), 463-473, 2023.

“Energy footprints and the international trade network: A new dataset. Is the European Union doing it better?” O Fernández-Amador, JF. Francois, D. Oberdabernig, P. Tomberger, *Ecological Economics* 204 (February), 2023.

“The EU Proposal for a Carbon Border Adjustment Mechanism (CBAM): An Analysis under WTO and Climate Change Law,” I. Espa, J. Francois, H. van Asselt, *Oil, Energy, and Gas Law* 20 (1), 2022.

“Modelling trade and other economic interactions between countries in baseline projections,” E. Bekkers, A. Antimiani, C. Carrico, D. Flaig, L. Fontagne, J. Foure, Joseph Francois, Ken Itakura, Zornitsa Kutlina-Dimitrova, William Powers, Bert Saveyn, Robert Teh, Frank Van Tongeren, Marinos Tsigas, *Journal of Global Economic Analysis* 5 (1), 273-345, 2020.

“Economic growth, sectoral structures, and environmental methane footprints,” O. Fernández-Amador, JF. Francois, DA. Oberdabernig, P. Tomberger, *Applied Economics* 52 (13), 1460-1475, 2020.

“Regulatory bindings, policy uncertainty, and market access in services,” P. Egger, J. Francois, B. Hoekman & M. Manchin, in *Behind-the-Border Policies: Assessing and Addressing Non-Tariff Measures*, Cambridge University Press, 2020.

“The Methane Footprint of Nations: Stylized Facts from a Global Panel Dataset,” O. Fernández-Amador, JF. Francois, D. Oberdabernig, P. Tomberger *Ecological Economics* 170 (April) 31, 2020.

“Sector and Importer Determinants of Prices for Traded Intermediates,” E. Bekkers, J. Francois, M. Manchin, *Canadian Journal of Economics* 53 (2), 2020.

“Market power in distribution and pass-through for consumers and producers,” J. Francois, M. Manchin, *Review of International Economics* 27 (1), 290-312, 2019.

“Making the worst of a bad situation: a note on Irexit,” RB. Davies, J. Francois, *The Economic and Social Review* 49 (4, Winter), 455-462, 2018.

“A parsimonious approach to incorporate firm heterogeneity in cge-models,” E. Bekkers, J. Francois *Journal of Global Economic Analysis* 3 (2), 1-68, 2018.

“Empirical estimates of the methane-income elasticity,” O. Fernández-Amador, JF. Francois, DA. Oberdabernig, P. Tomberger, *Economics letters* 171, 137-139, 2018.

“Melting ice caps and the economic impact of opening the northern sea route,” E. Bekkers, JF. Francois, H. Rojas-Romagosa, *The Economic Journal* 128 (610), 1095-1127, 2018.

“Back to the Future: A 25-year Retrospective on GTAP and the Shaping of a New Agenda,” F. van Tongeren, R. Koopman, S. Karingi, JM. Reilly, J. Francois, *Journal of Global Economic Analysis* 2 (2), 1-42, 2017.

“Impact of increasing agricultural domestic support on China’s food prices considering incomplete international agricultural price transmission,” F. Yang, K. Urban, M. Brockmeier, E. Bekkers, J. Francois, *China Agricultural Economic Review* 9 (4), 535-557, 2017.

“Carbon dioxide emissions and economic growth: an assessment based on production and consumption emission inventories,” O. Fernández-Amador, JF. Francois, DA. Oberdabernig, P. Tomberger, *Ecological economics* 135, 269-279, 2017.

“Local Food Prices and International Price Transmission,” E. Bekkers, M. Brockmeier, JF. Francois, F. Yang, *World Development* 96 (August), 216-230, 2017.

- "Modes of Supply for U.S. Exports of Services," E. Christen, J. Francois, *World Economy* 40 (3 March), 517-531, 2017.
- "The Role of Goods Trade Networks for Services Trade Volume," P. Egger, J. Francois, D. Nelson, *The World Economy* 40 (3 March), 532–543, 2017.
- "Intra-industry trade in a rapidly globalizing industry: the case of wine," K. Anderson, J. Francois, D. Nelson, G. Wittwer, *Review of International Economics* 24 (4), 820-836, 2016.
- "Trade costs, quality and the skill premium," E. Bekkers, J. Francois, M. Manchin, *Canadian Journal of Economics/Revue canadienne d'économique* 49 (3), 1153-1178, 2016.
- "Melting ice caps: Implications for Asian trade with North America and Europe," A. Countryman, J. Francois, H. Rojas-Romagosa, *International Journal of Trade and Global Markets* 9(4), 325-369, 2016.
- "MRIO linkages and Switzerland's CO2 profile," O. Fernández-Amador, JF. Francois, P. Tomberger, *Aussenwirtschaft* 67 (3), 47, 2016.
- "Carbon dioxide emissions and international trade at the turn of the millennium," O. Fernandez-Amador, J. Francois, P. Tomberger, *Ecological Economics* 125 (May), 14–26, 2016.
- "Food price pass-through and the role of domestic margin services," F. Yang, E. Bekkers, M. Brockmeier, J. Francois, *Journal of Agricultural Economics* 66 (3), 796-811.
- "Non-Tariff Barriers, Integration, and the Transatlantic Economy," P. Egger, J. Francois, M. Manchin, D. Nelson, *Economic Policy* 30 (83), 539-584, 2015.
- "Services Linkages and the Value Added Content of Trade," J. Francois, M. Manchin, P. Tomberger *World Economy* 38 (11 November), 1631–1649, 2015.
- "TTIP, regulatory diversion and third countries," J. Francois, B. Hoekman, D. Nelson, *Catalyst? TTIP's impact on the Rest*, CEPR Press, 2015.
- "Political Support for Trade Policy in the European Union," J. Francois, DR. Nelson, *European Journal of Political Economy* 36 (December), 243-253, 2014.
- "Bilateral Exchange Rates and Jobs," E. Bekkers, J. Francois, *Review of International Economics* 22 (2), 275-298, 2014.
- "Protection and Performance," J. Francois, M. Manchin, *World Economy* 37 (4 April), 567–578, 2014.
- "Trade and industrial structure with large firms and heterogeneity," E. Bekkers, J. Francois, *European Economic Review* 60, 69-90, 2013.
- "Computational general equilibrium modelling of international trade," J. Francois, W. Martin, *Palgrave handbook of international trade*, 571-593, 2013.
- "CGE modeling of market access in services," EM. Christen, JF. Francois, B. Hoekman, *Handbook of Computable General Equilibrium Modeling vol 1*, 1601-1643, 2013.

- "Market structure in multisector general equilibrium models of open economies," J. Francois, M. Manchin, W. Martin, *Handbook of computable general equilibrium modeling* vol 1, 1571-1600, 2013.
- "The Pass-through of Countervailable Subsidies to the Export Price," ST. Kaplan, JF. Francois, *Tulane University Law Review*, 21, 467, 2013.
- "Import Prices, Income, and Income Inequality," E. Bekkers, J. Francois, M. Manchin, *European Economic Review* 56 (4 May), 848–869, 2012.
- "Household inequality, social welfare, and trade," Francois, Joseph & Rojas-Romagosa, Hugo, *Journal of Development Economics*, Elsevier, vol. 96(2), pages 422-431, November 2011.
- "Computable General Equilibrium Models of International Trade," Joseph Francois and Will Martin, in D. Berhofen et al, eds., *Palgrave Handbook of International Trade*, pp 571-593, 2011.
- "International Trade and Policy in Services," J. Francois and B. Hoekman, *Journal of Economic Literature*, Volume 48, Number 3, September, pp. 642-692, 2010.
- "Market Structure and Market Access," Francois, J. and I. Wooton, *The World Economy*, Volume 33, Issue 7, pages 873–893, July 2010.
- "Ex Ante Assessment of the Welfare Impacts of Trade Reforms with Numerical Models," Joseph F. Francois, Will Martin, in John Gilbert (ed.) *New Developments in Computable General Equilibrium Analysis for Trade Policy* (Frontiers of Economics and Globalization, Volume 7), Emerald Group Publishing Limited, pp.379-434, 2010.
- "Trade, Economic Structure and the Great Recession: The Example of Central, Eastern and Southeastern Europe," Joseph F. Francois & Julia Wörz, *Focus on European Economic Integration*, Oesterreichische Nationalbank (Austrian Central Bank): February: 67-72, 2010.
- "China's Experience under the Multi-Fiber Arrangement (MFA) and the Agreement on Textiles and Clothing (ATC): Observations and Comments," in R.C. Feenstra and S-J Wei eds., *China's Growing Role in World Trade*, University of Chicago Press 2010.
- "Non-Linear Panel Estimation of Import Quotas: the evolution of quota premiums under the ATC," J. Francois and J. Wörz, *Journal of International Economics*, 2009.
- "Producer Services, Manufacturing Linkages, and Trade," Joseph Francois & Julia Wörz, *Journal of Industry, Competition and Trade*, vol. 8(3), pages 199-229, December 2008.
- "Economic Implications of Asian Integration," Joseph Francois & Ganeshan Wignaraja, *Global Economy Journal* (BE Press), vol. 8(3), pages 1-48, 2008.
- "U.S. Countervailing Duty Investigation of DRAMS," Francois, Joseph F. & Palmeter, David, *World Trade Review*, vol. 7(01), pages 219-229, April 2008.
- "Antitrust in Open Economies," Francois, J. and H. Horn, in V. Ghosal and J. Stennek, eds., *The Political Economy of Antitrust*, North-Holland Press, 2008.

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- "Preference Erosion and Multilateral Trade Liberalization," JF. Francois, B. Hoekman, M. Manchin
World Bank Economic Review 20 (2), 197-216, 2006.
- "Business cycles, the exchange rate, and demand for antidumping protection in Mexico," G. Niels, J. Francois, *Review of Development Economics* 10 (3), 388-399, 2006.
- "Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated," Francois, J.F., in O. Cadot et al, eds, *Economics of Regional Trade Agreements*, Oxford University Press, 2006.
- "Do AGE Assessments of Trade Agreements Really Help?" Francois, J.F., in D. Nelson editor, *Political Economy of Trade Policy*, North Holland, 2006.
- "Trade liberalization in the Doha development round," J. Francois, H. van Meijl, F. Van Tongeren, *Economic Policy* 20 (42), 350-391, 2006.
- "EU Developing Country FTAs: Overview and Analysis," J. Francois, M. McQueen, and G. Wignaraja, *World Development*, 2005.
- "Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations," Francois, J.F., W. Martin and V. Manole, in S. Jayasuriya ed, *Trade Policy Reforms and Development* Volume 2 - Essays in Honour of Peter Lloyd, E. Elgar: London: 2005.
- "Liberalizing Quotas on Textiles and Clothing: Has the ATC Really Worked?" J. Francois and D. Spinanger, in *The Effects of Non-Tariff Measures and Trade Facilitation*, P. Dee and M. Ferrantino, eds., World Scientific/APEC Secretariat, 2005.
- "Accession of Turkey to the European Union: Market Access and Regulatory Issues," Francois, J.F., in B. Hoekman and S. Togan, eds, *Turkey: Economic Reform and Accession to the European Union*, World Bank: Washington, 2005.
- "General Equilibrium Studies of Multilateral Trade Negotiations: Do They Really Help?" in D. Nelson and M. Finger eds., *The Political Economy of Policy Reform*, Elsevier: North-Holland.
- "Assessing the Impact of Trade Policy on Labor Markets and Production," Francois, J.F., *Economie Internationale*, 2004.
- "Commercial Policy Bindings and Market Access," JF. Francois, W. Martin, *European Economic Review* 48 (2), 665-79, 2004.
- "Regulated efficiency and the impact of China's WTO accession on the auto sector," JF. Francois, D. Spinanger, *The World Bank Economic Review* 18, 85-104, 2004.
- "WTO Accession and the Structure of the Chinese Auto Industry," Francois, J.F. and D. Spinanger, in *China and the WTO*, edited by W. Martin, Oxford University Press and World Bank, 2004.
- "Agricultural and Non-Agricultural Liberalization in the Millennium Round," Anderson, K., J.F. Francois, T. Hertel, B. Hoekman, and W. Martin, in *Agriculture and the New Trade Agenda from a Development Perspective*, edited by M.D. Ingco and L.A. Winters, Cambridge: Cambridge University Press, 2004.

- "A Computational General Equilibrium Model for Climate Change," Böhringer, C., A. Löschel and J. Francois, in C. Böhringer and A. Löschel eds., *Climate Change Policy and Global Trade*, Springer-Verlag, 2004.
- "The Ethier Model of Trade and Specialization," Francois, J.F. and D. Nelson, in S. Brakman and B.J. Heijdra (eds.) *The Monopolistic Competition Revolution in Retrospect*, Cambridge University Press, 2004.
- "Formula approaches for market access negotiations," J. Francois, W. Martin, *World Economy* 26 (1), 1-28, 2003.
- "A Geometry of Specialization," J.F. Francois, D. Nelson, *The Economic Journal* 112 (481), 649-678, 2002.
- "Factor Mobility, Economic Integration, and the Location of Industry," Francois, J.F., in R.E. Baldwin and A. Brunetti, volume editors, *Economic Impact of EU Membership on Entrants: New Methods and Issues*, Kluwer Academic Publishers: Boston/Dordrecht/London, 2002.
- "Binding Tariffs: Why Do it?" Francois, J.F. and W. Martin, in B. Hoekman et al (eds), *Development, Trade, and the WTO: A Handbook*, The World Bank: Washington., 2002.
- "The cost of rich (and poor) country protection to developing countries," K. Anderson, B. Dimaranan, J. Francois, T. Hertel, B. Hoekman, W. Martin, *Journal of African Economies* 10 (3), 227-257, 2002.
- "Market Structure, Trade Liberalization, and the GATS," Francois, J.F. and I. Wooton, *European Journal of Political Economy*, 2001.
- "Trade and Competition in Shipping Services and the GATS," Francois, J.F. and I. Wooton, *Review of International Economics*, 2001.
- "Trade Policy Transparency and Investor Confidence -- the Implications of an Effective Trade Policy Review Mechanism," Francois, J.F., *Review of International Economics*, 2001.
- "Trade, Technology, and Wages: General Equilibrium Mechanics," Francois, J.F. and D. Nelson, in D. Nelson and D. Greenaway, eds., *Globalization and Labour Markets*, Edward Elgar Publishing, 2001.
- "Maximizing the Benefits of the TPRM for Developing Countries," Francois, J.F., in B. Hoekman and W. Martin, eds., *Developing Countries and the WTO: a proactive agenda*, Blackwell Publishers: Oxford, 2000.
- "Maximización de los beneficios de los mecanismos de revisión de políticas comerciales para países en Desarrollo," Francois, J.F., in *La Nuevo Agenda de Comercio en la OMC*, M. Olarreaga and R. Rocha, editors, World Bank and Universidad del Rosario, 2000.
- "Assessment of the usefulness of GTAP for Analysing Multilateral Trade Liberalisation," Francois, J.F., Rombout, M., Vaittinen, R., and L. Kerkela, in S. E. Frandsen and M.H.J. Staehr, eds., *Assessment of the GTAP Modelling Framework for Policy Analyses from a European Perspective*, Statens Jordbrugs- og Fiskeriøkonomiske Institut, København, 2000.

"Services Liberalization and Market Structure," Francois, J.F. and I. Wooton, in *Services in the International Economy*, R. Stern editor, Univ. of Michigan Press, 2000.

"Financial Services Trade and Competition," Eschenbach, F., Francois, J.F., and Schuknecht, L., in S. Claessons and M. Jansen, editors, *The Internationalization of Financial Services*, Kluwer: the Hague, 2000.

"How important are trade defence measures and NTBs for LDCs: Comment," Francois, J.F., in O. Memedovic, A. Kuyvenhoven, and W. Molle, eds., *Multilateralism and Regionalism in the Post-Uruguay Round Era -- What Role for the EU?* Dordrecht: Kluwer Academic Publishers, 1999.

Is it time for a TRAMP? Quantitative perspectives on transatlantic liberalization," Baldwin, R.E. and J. Francois, in O.G. Mayer and H-E Scharrer, eds., *Transatlantic Relations in a Global Economy*, Hamburg: Nomos Verlagsgesellschaft, 1999.

"Trade Policy and the Capital Stock in a Multilateral Framework," Francois, J.F., B.J. McDonald, and H. Nordstrom, in R.E. Baldwin and J.F. Francois, eds., *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999.

"Transition Dynamics and Trade Policy Reform in Developing Countries," Francois, J.F. H. Nordstrom and C.R. Shiells, in R.E. Baldwin and J.F. Francois, eds., *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999.

"Commercial Policy and North-South Migration," Francois, J.F. and D. Nelson, in R.E. Baldwin and J.F. Francois, eds., *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999.

"Trade, Technology, and Wages: General Equilibrium Mechanics," Francois, J.F. and D. Nelson, *The Economic Journal*, 1998.

"Commercial Links Between Western Europe and East Asia: Retrospect and Prospect," Anderson, K. and J.F. Francois, in P. Drysdale and D. Vines, eds., *Europe, East Asia, and APEC*, Cambridge University Press, 1998.

"Scale Economies, Imperfect Competition, and the Eastern Expansion of the EU," Francois, J.F., in Brockmeier et al., eds, *Economic Transition and the Greening of Policies*, Wissenschaftsverlag Vauk Kiel, 1998.

"Costs and Benefits of EU Enlargement to the East," Baldwin, R.E., J.F. Francois, and R.E. Portes, *Economic Policy*, 1997.

"The Uruguay Round: A Global General Equilibrium Assessment," Francois, J.F., B.J. McDonald, and H. Nordstrom, in D. Robertson, ed., *East Asian Trade After the Uruguay Round*, Cambridge University Press, 1997.

"Public Procurement: A Post-Uruguay Round Perspective," Francois, J.F., D. Nelson, and N.D. Palmeter, in B. Hoekman and P. Mavroidis, eds., *Law and Policy in Public Purchasing*, The University of Michigan Press, 1997.

"External Bindings and the Credibility of Reform," Francois, J.F., in A. Galal and B. Hoekman, eds., *Regional Partners in Global Markets*, Cambridge University Press, 1997.

"Partial Equilibrium Modeling," Francois, J.F., and H.K. Hall, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.

"Scale Economies and Imperfect Competition," Francois, J.F., and D.W. Roland-Holst, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.

"Capital Accumulation in Applied Trade Models," Francois, J.F., B.J. McDonald, and H. Nordstrom, in J.F. Francois and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997.

"Tariff Bindings and Rules as Trade Liberalization," Francois, J.F. and W. Martin, in *Quiet Pioneering: a festschrift for Robert Stern*, edited by Keith Markus, University of Michigan Press, 1997.

"A Comment on the Impact of the Multifibre Arrangement Phaseout on the Asian Economies," Francois, J.F., in A. Panagariya, M.G. Quimbra, and N. Rao, eds., *The Global Trading System and Developing Asia*, Asian Development Bank, Oxford University Press, 1997.

"Commercial Policy and the Domestic Carrying Trade," Francois, J.F., H. Arce, J. Flynn, and K.A. Reinert, *Canadian Journal of Economics*, 1996.

"The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis," Francois, J.F. and K.A. Reinert, *Asia-Pacific Economic Review*, 1996.

"Aggregate Demand Shifts, Income Distribution, and the Linder Hypothesis," Francois, J.F. and S. Kaplan, *Review of Economics and Statistics*, 1996.

"Labor Force Growth, Trade, and Employment," Francois, J.F., *The Economic Journal*, 1996.

"The Uruguay Round: A Numerically Based Qualitative Assessment," Francois, J.F., B.J. McDonald, and H. Nordstrom, in W. Martin and A. Winters, eds., *The Uruguay Round and Developing Countries*, Cambridge University Press, 1996.

"The Uruguay Round and Market Access: Opportunities and Challenges for Developing Countries," Blackhurst, R., A. Enders and J.F. Francois, in W. Martin and A. Winters, eds., *The Uruguay Round and Developing Countries*, Cambridge University Press, 1996.

"Dynamic Implications of International Trade in Financial Services," Francois, J.F., *International Economic Journal*, 1995.

"Assessing the Uruguay Round," Francois, J.F., B.J. McDonald, and H. Nordstrom, in *The Uruguay Round and the Developing Economies*, edited by W. Martin and L.A. Winters, Washington: World Bank (discussion paper number 307), 1995.

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"Assessing the Effects of NAFTA: Economy-Wide Models of North American Trade Liberalization," Francois, J.F., in E. Echeverri-Carroll, ed., *NAFTA and Trade Liberalization in the Americas*, University of Texas: Austin, 1995.

"Global Production and Trade: Factor Migration and Commercial Policy with International Scale Economies," Francois, J.F., *International Economic Review*, 1994.

"Applied General Equilibrium Models of North American Free Trade: An Introduction," Francois, J.F. and C.R. Shiells, in *Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*. Cambridge University Press: Cambridge, 1994.

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"Countervailing the Effects of Subsidies: Economic Analysis," J. Francois, *Journal of World Trade*, 1992.

"Optimal Commercial Policy with International Returns to Scale," Francois, J.F., *Canadian Journal of Economics*, 1992.

"Trade Liberalization in a Multilateral-Dominated Industry: Comment," Francois, J.F., in *Economy- Wide Modelling of a NAFTA*, USITC Publication 2508, (May 1992).

"Telecommunications Network Quality and Export Performance," Boatman, K. and J.F. Francois, in *Regional Interests and Global Issues: The Challenge of Telecommunications Integration for the Pacific*, edited by Mark D. Lofstrom and Dan J. Wedemeyer, Pacific Telecommunications Council, 1992.

"Conceptual and Administrative Biases in the Administration of the Countervailing Duty Laws," Francois, J.F., Palmeter, N.D., and J. Anspacher, in *Down in the Dumps: The Administration of the Unfair Trade Laws*, edited by Richard Boltuck and Robert Litan, The Brookings Institute: Washington, 1991.

"The Economic Implications of the Administration of the U.S. Unfair Trade Laws," Boltuck, R., Francois, J.F., and S. Kaplan, in *Down in the Dumps: The Administration of the Unfair Trade Laws*, edited by Richard Boltuck and Robert Litan, The Brookings Institute: Washington, 1991.

"Increasing Returns Due to Specialization, Monopolistic Competition, and Trade in Producer Services," Francois, J.F., *Canadian Journal of Economics*, 1990.

"Producer Services, Scale, and the Division of Labor," Francois, J.F., *Oxford Economic Papers*, 1990.

"Trade in Nontradables: Proximity Requirements and the Pattern of Trade in Services," Francois, J.F., *Journal of Economic Integration*, 1990.

"Measuring Homeownership Costs: Owners Estimates of Implicit Rents and the Relative Importance of Rental Equivalence in the Consumer Price Index," Francois, J.F., *Real Estate Economics* (formerly AREUA Journal), 1989.

Books and Edited Volumes:

Francois, J.F., *Trade Policy And The World Economy*, World Scientific Publishing: Singapore, Forthcoming.

Francois, J.F., *Globalization, Growth, And Services*, World Scientific Publishing: Singapore, Forthcoming.

Dixon, Peter, Joseph Francois, And Dominique Y. Van Der Mensbrugghe, Eds. *Policy Analysis And Modeling Of The Global Economy: A Festschrift Celebrating Thomas Hertel*. Vol. 76. World Scientific, 2020, Isbn: 9789811233623.

J Francois, B Hoekman, *Behind-The-Border Policies: Assessing And Addressing Non-Tariff Measures*, Cambridge University Press, 2020, Isbn-13: 978-1108485531.

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