

## Joseph F. Francois

Trade Partnership Worldwide, LLC  
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### Current positions

*Managing Director*, Trade Partnership Worldwide, LLC, 2001 to present.

*Consultant*, The Trade Partnership, 2001 to present.

*Professor of Economics, University of Bern, Department of Economics; Managing Director, World Trade Institute*, 2014 to present.

*Research Fellow*, Centre for Economic Policy Research (CEPR), London, 1994 to present.

*Research Fellow and Board Member*, Global Trade Analysis Project, Purdue University, Indiana, 1996 to present.

*Director and Co-founder*, European Trade Study Group (a European Science Foundation-supported research network), 1997 to present.

*Director*, Institute for International and Development Economics (Stichting IIDE), Rotterdam, 1997 to present.

*Senior Research Fellow*, Vienna Institute for International Economic Studies, 2007 to present.

### Selected past positions

*Professor of Economics* (with chair in economic theory), Johannes Kepler Universität Linz, Austria, 2007 to present.

*Research Fellow*, Tinbergen Institute, Rotterdam, 1997 to 2007.

*Professor of International Economics, Chair of Political Economy and International Development*, Erasmus University (Rotterdam), 1996 to 2007

*Research Economist*, World Trade Organization/GATT, Geneva, 1993 to 1996.

*Director of Office of Economics (acting) and Chief of Research*, U.S. International Trade Commission, Washington, DC, 1991 to 1993.

*Research Economist*, U.S. International Trade Commission, Washington, DC, 1987 to 1990.

*Economist*, U.S. Bureau of Labor Statistics, Washington, DC, 1983 to 1987.

### **Occasional positions**

*Consultant:* World Bank, OECD, European Commission, British Foreign & Commonwealth Office, Swedish Ministry for Foreign Affairs, World Trade Organization, German Ministry for Foreign Affairs, UNCTAD, USAID.

*Visiting Professor, Visiting Lecturer or Visiting Fellow:* University of Adelaide (1996-present), Strathclyde University (2003-present), Institute d'Etudes Politiques de Paris (1999-2007), Trinity College Dublin (2005), The George Washington University (1991-1993), University of Maryland (1988-90), Economic Education Research Center, Moscow (1998), World Bank Institute (1998-2001), University of Capetown (2000, 2004), Institute for Advanced Studies (Vienna) (2007).

### **Editorial positions**

Review of Development Economics  
German Economic Review  
World Trade Review  
Empirica  
Economics e-journal

### **Education**

Ph.D. in economics, 1988, University of Maryland.  
M.A. in economics, 1983, University of Virginia.  
B.A. in economics with distinction, 1982, University of Virginia.

### **Referee**

American Economic Review  
Asia Pacific Economic Review  
Cambridge University Press  
Canadian Journal of Economics  
Economic Journal of Economic Modeling  
Elsevier-North Holland Press  
European Economic Review  
European Journal of Political Economy  
German Economic Review  
Global Economy Journal  
International Economic Journal  
International Economic Review  
Journal of Agricultural Economics  
Journal of Development Economics  
Journal of Economic Integration  
Journal of International Economics  
Journal of International Trade and Economic Development  
Journal of Policy Modelling  
Journal of Policy Reform  
Journal of Public Economics  
Journal of American Agricultural Economics Association

Land Economics  
Oxford University Press  
Quarterly Review of Economics and Finance  
Review of International Economics  
Review of Development Economics  
Scandinavian Journal of Economics  
Scottish Journal of Political Economy  
University of Michigan Press  
World Bank Economic Review  
World Economy  
World Trade Review

### **Research Grants**

“Framework contract to provide economic analysis in support of trade negotiations and trade policy issues,” a European Commission framework contract for policy research administered through CEPR, 2011-2014.

“Impacts quantification of global changes,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2011-2014, grant number 266992.

“Globalization, Investment, and Services Trade,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2008-2012 – coordinated through the University of Linz and CEPR.

“Services Trade, FDI, and Migration,” World Bank funded research project managed through CEPR and the Institute for International and Development Economics, 2005-2006.

“Trade, Industrialization and Development,” Tinbergen Institute partnership managed through CEPR and the London School of Economics, a European Commission RTN program grant, 2002-2006.

“Economic Geography of Europe: Testing, Measurement, and Policy Simulation,” Tinbergen Institute partnership managed through CEPR and the Norwegian School of Business and Economics, a European Commission RTN program grant, 2000-2004.

“Climate Change Policy and Global Trade,” Tinbergen Institute partnership managed through the University of Mannheim, a European Commission research and technological development grant, 2000-2002.

“European Trade Study Group: Networking Grant,” awarded by and administered through the European Science Foundation, 1999-2002.

“Assessment of the Usefulness of the GTAP framework for the Policy Analysis from a European Perspective,” European Commission FAIR project, administered by the LEI-DLO, 1998-2000.

**Articles**

"Trade and Industrial Structure with Large Firms and Heterogeneity." *European Economic Review* 60(C) (2013):69-90 (with E. Bekkers)

"Institutions, Infrastructure, and Trade." *World Development* 46(C) (2013):165-175 (with M. Manchin)

"How Wages and Employment Adjust to Trade Liberalization: Quasi-Experimental Evidence from Austria." *Journal of International Economics* 86(1) (2012):68-81 (with M. Brulhart, C. Carriere and F. Trionfetti)

"Import Prices, Income and Inequality." *European Economic Review* 56(4) (2012):848-869 (with E. Bekkers and M. Manchin)

"Shifts in International Trade and Value Added from 1995 to 2007: Insights into the Drivers of Growth." *Focus on European Economic Integration* 3 (2011):37-56 (with J. Worz)

"Household Inequality, Social Welfare, and Trade." *Journal of Development Economics* 96(2) (November 2011): 422-431. (with H. Rojas-Romagosa)

"Computable General Equilibrium Models of International Trade." In *Palgrave Handbook of International Trade*, eds. D. Berhofen et al. United Kingdom: Palgrave Macmillan, 2011. (with W. Martin)

"Services Trade and Policy." *Journal of Economic Literature* 48(3) (September 2010):642-92 (with B. Hoekman)

"Market Structure and Market Access." *The World Economy* 33(7) (July 2010): 873–893. (with I. Wooton)

"Ex Ante Assessment of the Welfare Impacts of Trade Reforms with Numerical Models." In *New Developments in Computable General Equilibrium Analysis for Trade Policy*, ed. John Gilbert. Frontiers of Economics and Globalization, Volume 7. Emerald Group Publishing Limited, 2010. (with W. Martin)

"Trade, Economic Structure and the Great Recession: The Example of Central, Eastern and Southeastern Europe." *Focus on European Economic Integration* 1 (February 2010): 67-72.

"Comment on China's Experience under the Multi-Fiber Arrangement (MFA) and the Agreement on Textiles and Clothing (ATC)." In *China's Growing Role in World Trade*, eds. R.C. Feenstra and S-J Wei. University of Chicago Press, 2010.

"Non-Linear Panel Estimation of Import Quotas: the Evolution of Quota Premiums Under the ATC." *Journal of International Economics* 78(2) (July 2009): 181-191. (with J. Wörz)

"Producer Services, Manufacturing Linkages, and Trade." *Journal of Industry, Competition and Trade* 8(3) (December 2008): 199-229. (with J. Wörz)

"Economic Implications of Asian Integration." *Global Economy Journal* 8(3) (2008): 1-48. (with Ganeshan Wignaraja)

- "U.S. Countervailing Duty Investigation of DRAMS." *World Trade Review* 7(1) (April 2008): 219-229.
- "Antitrust in Open Economies." In *The Political Economy of Antitrust*, eds. J. V. Ghosal and J. Stennek. Amsterdam: North-Holland Press, 2008. (with N. David Palmeter)
- "U.S.-Canadian Trade and U.S. State-Level Production and Employment: An Update," In *Trade Policy Research 2006*, ed. Dan Ciuriak. Canada: Minister of Public Works and Government Services, 2007. (with L. Baughman)
- "Preference Erosion and Multilateral Trade Liberalization." *World Bank Economic Review* 20, no. 2 (2006):197-216. (with B. Hoemkan and M. Manchin)
- "Business Cycles, the Exchange Rate, and Demand for Antidumping Protection in Mexico." *Review of Development Economics* 10(3) (2006):388-399, 08
- "Trade Liberalization in the Doha Development Round." *Economic Policy* 20(42) (2005):349-391, 04. (with H. van Meijl and F. van Tongeren)
- "European Union-Developing Country FTAs: Overview and Analysis." *World Development* 33(10) (October 2005):1545-1565. (with M. McQueen, and G. Wignaraja)
- "Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations." In *Trade Policy Reforms and Development*, Vol. 2 (Essays in Honour of Peter Lloyd, ed. S. Jayasuriya ed. London: E. Elgar, 2005. (with W. Martin and V. Manole)
- "Liberalizing Quotas on Textiles and Clothing: Has the ATC Really Worked?" In *The Effects of Non-Tariff Measures and Trade Facilitation*, eds. P. Dee and M. Ferrantino. World Scientific/APEC Secretariat, 2005. (with D. Spinanger)
- "Accession of Turkey to the European Union: Market Access and Regulatory Issues." In *Turkey: Economic Reform and Accession to the European Union*, eds. B. Hokeman and S. Togan. Washington, DC: World Bank, 2005.
- "General Equilibrium Studies of Multilateral Trade Negotiations: Do They Really Help?" In *The Political Economy of Policy Reform*, eds. D. Nelson and M. Finger. Amsterdam: Elsevier/North-Holland.
- "Commercial Policy Variability, Bindings, and Market Access." *European Economic Review* 48(3) (June 2004):665-679 (with W. Martin)
- "U.S.-Canadian Trade and U.S. State-Level Production and Employment." In *Trade Policy Research 2004*, eds. John M. Curtis and Dan Ciuriak. Canada: Ministry of Public Works and Government Services, 2004. (with L. Baughman)
- "Assessing the Impact of Trade Policy on Labor Markets and Production." *Economie Internationale* 99 (2004):27-47.
- "Regulated Efficiency, World Trade Organization Accession, and the Motor Vehicle Sector in China." *The World Bank Economic Review* 18 (2004): 85-104. (with D. Spinanger)
- "WTO Accession and the Structure of the Chinese Auto Industry." In *China and the WTO*, ed. W. Martin. Oxford University Press and World Bank, 2004. (with D. Spinanger)

- "Agricultural and Non-Agricultural Liberalization in the Millennium Round." In *Agriculture and the New Trade Agenda from a Development Perspective*, eds. M.D. Ingco and L.A. Winters. Cambridge: Cambridge University Press, 2004. (with K. Anderson, T. Hertel, B. Hoekman, and W. Martin)
- "A Computational General Equilibrium Model for Climate Change." In *Climate Change Policy and Global Trade*, eds. C. Böhringer and A. Löschel. Springer-Verlag., 2004. (with C. Böhringer and A. Löschel)
- "The Ethier Model of Trade and Specialization." In *The Monopolistic Competition Revolution in Retrospect*, eds. S. Brakman and B.J. Heijdra. Cambridge University Press, 2004. (with D. Nelson)
- "Introduction to the Special Section on China and the WTO." *Pacific Economic Review* 8(2) (2003): 101-103, 06. (with S. Yao)
- "Formula Approaches to Market Access Negotiations." *World Economy* 26, no. 1 (January 2003): 1-28. (with W. Martin)
- "A Geometry of Specialization." *Economic Journal* 112(481) (July 2002): 649-678. (with D. Nelson)
- "Factor Mobility, Economic Integration, and the Location of Industry." In *Economic Impact of EU Membership on Entrants: New Methods and Issues*, eds. R.E. Baldwin and A. Brunetti. Boston/Dordrecht/London: Academic Publishers, 2002.
- "Binding Tariffs: Why Do it?" In *Development, Trade, and the WTO: A Handbook*, eds. B. Hoekman et al. Washington, DC: The World Bank, 2002. (with W. Martin)
- "Trade in International Transport Services: The Role of Competition." *Review of International Economics* 9(2) (May 2001): 249-61. (with I. Wooton)
- "Trade Policy Transparency and Investor Confidence: Some Implications for an Effective Trade Policy Review Mechanism." *Review of International Economics* 9(2) (May 2001): 303-316.
- "Trade, Technology, and Wages: General Equilibrium Mechanics." In *Globalization and Labour Markets*, eds. D. Nelson and D. Greenaway. Edward Elgar Publishing, 2001. (with D. Nelson)
- "Market Structure, Trade Liberalization and the GATS." *European Journal of Political Economy* 17(2) (June 2001): 389-402 (with I. Wooton)
- "Introduction." *European Journal of Political Economy* 17(2) (June 2001):iii-iv (with H. Horn)
- "Maximizing the Benefits of the TPRM for Developing Countries." In *Developing Countries and the WTO: a Proactive Agenda*, eds. B. Hoekman and W. Martin. Oxford: Blackwell Publishers, 2000.
- "Maximización de los beneficios de los mecanismos de revisión de políticas comerciales para países en desarrollo." In *La Nuevo Agenda de Comercio en la OMC*, eds. M. Olarreaga and R. Rocha. World Bank and Universidad del Rosario, 2000.

- “Assessment of the usefulness of GTAP for Analysing Multilateral Trade Liberalisation.” In *Assessment of the GTAP Modelling Framework for Policy Analyses from a European Perspective*, eds. S. E. Frandsen and M.H.J. Staehr. København: Statens Jordbrugs- og Fiskeriøkonomiske Institut, 2000. (with M. Rombout, R. Vaithinen, and L. Kerkela)
- “Services Liberalization and Market Structure,” In *Services in the International Economy*, ed. R. Stern. Univ. of Michigan Press, 2000. (with I. Wooton)
- “Financial Services Trade and Competition.” In *The Internationalization of Financial Services*, eds. S. Claessens and M. Jansen, eds. The Hague: Kluwer, 2000. (with F. Eschenbach and L. Schuknecht)
- “How Important Are Trade Defence Measures and NTBs for LDCs: Comment.” In *Multilateralism and Regionalism in the Post-Uruguay Round Era -- What Role for the EU?*, eds. O. Memedovic, A. Kuyvenhoven, and W. Molle. Dordrecht: Kluwer Academic Publishers, 1999.
- “Is It Time for a TRAMP? Quantitative Perspectives on Transatlantic Liberalization.” In *Transatlantic Relations in a Global Economy*, eds. O.G.Mayer and H-E Scharrer. Hamburg: Nomos Verlagsgesellschaft, 1999. (with R. E. Baldwin)
- “Trade Policy and the Capital Stock in a Multilateral Framework.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with B.J. McDonald and H. Nordstrom)
- “Transition Dynamics and Trade Policy Reform in Developing Countries.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with H. Nordstrom and C.R. Shiells)
- “Commercial Policy and North-South Migration.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with D. Nelson)
- “Trade, Technology, and Wages: General Equilibrium Mechanics.” *The Economic Journal* 108(450) (September 1998): 1483-99. (with D. Nelson)
- “Commercial Links Between Western Europe and East Asia: Retrospect and Prospect.” In *Europe, East Asia, and APEC*, eds. P. Drysdale and D. Vines. Cambridge University Press, 1998. (with K. Anderson)
- “Scale Economies, Imperfect Competition, and the Eastern Expansion of the EU.” In *Economic Transition and the Greening of Policies*, eds. Brockmeier et al. Wissenschaftsverlag Vauk Kiel, 1998.
- “The Costs and Benefits of Eastern Enlargement: the Impact on the EU and Central Europe.” *Economic Policy* 12( 24) (1997): 125-176, 04. (with R. E. Baldwin and R.E. Portes)
- “The Uruguay Round: A Global General Equilibrium Assessment.” In *East Asian Trade After the Uruguay Round*, ed. D. Robertson. Cambridge University Press, 1997. (with B.J. McDonald, and H. Nordstrom)
- “Public Procurement: A Post-Uruguay Round Perspective.” In *Law and Policy in Public*

- Purchasing*, eds. B. Hoekman and P. Mavroidis. The University of Michigan Press, 1997. (with D. Nelson, and N.D. Palmeter)
- “External Bindings and the Credibility of Reform.” In *Regional Partners in Global Markets*, eds. A. Galal and B. Hoekman. Centre for Economic Policy Research, 1997.
- “Partial Equilibrium Modeling.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with H.K. Hall)
- “Scale Economies and Imperfect Competition.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with D.W. Roland-Holst)
- “Capital Accumulation in Applied Trade Models.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with B.J. McDonald, and H. Nordstrom)
- “Tariff Bindings and Rules as Trade Liberalization.” In *Quiet Pioneering: a festschrift for Robert Stern*, ed. Keith Maskus. University of Michigan Press, 1997. (with W. Martin)
- “A Comment on the Impact of the Multifibre Arrangement Phaseout on the Asian Economies.” In *The Global Trading System and Developing Asia*, eds. A. Panagariya, M.G. Quimbra, and N. Rao. Asian Development Bank, Oxford University Press, 1997.
- “Commercial Policy and the Domestic Carrying Trade.” *Canadian Journal of Economics* 29(1) (February 1996): 181-98. (with H. Arce, J. Flynn, and K.A. Reinert)
- “Aggregate Demand Shifts, Income Distribution, and the Linder Hypothesis.” *Review of Economics and Statistics* 78(2) (May 1996): 244-50. (with S. Kaplan)
- “Trade, Labour Force Growth and Wages.” *The Economic Journal* 106(439) (November 1996): 1586-1609.
- “The Uruguay Round: A Numerically Based Qualitative Assessment.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with B.J. McDonald and H. Nordstrom)
- “The Uruguay Round and Market Access: Opportunities and Challenges for Developing Countries.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with R. Blackhurst and A. Enders)
- “Assessing the Uruguay Round.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with B.J. McDonald and H. Nordstrom)
- “The Role of Services in U.S. Production and Trade: An Analysis of Social Accounting Data for the 1980s.” In *The Service Quality and Productivity Challenge*, ed. P. Harker. Kluwer Academic Press, 1995. (with K.A. Reinert)
- “Assessing the Effects of NAFTA: Economy-Wide Models of North American Trade Liberalization.” In *NAFTA and Trade Liberalization in the Americas*, ed. E. Echeverri-Carroll. Austin: University of Texas, 1995.



- "Global Production and Trade: Factor Migration and Commercial Policy with International Scale Economies." *International Economic Review* 35(3) (August 1994): 565-81.
- "Applied General Equilibrium Models of North American Free Trade: An Introduction." In *Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*. Cambridge: Cambridge University Press, 1994. (with C.R. Shiells)
- "Optimal Commercial Policy with International Returns to Scale." *Canadian Journal of Economics* 25(1) (February 1992): 184-95.
- "Trade Liberalization in a Multilateral-Dominated Industry: Comment." In *Economy-Wide Modelling of a NAFTA*. USITC Publication 2508. Washington, DC: U.S. International Trade Commission, 1992.
- "Telecommunications Network Quality and Export Performance." In *Regional Interests and Global Issues: The Challenge of Telecommunications Integration for the Pacific*, eds. Mark D. Lofstrom and Dan J. Wedemeyer. Pacific Telecommunications Council, 1992. (with K. Boatman)
- "Conceptual and Administrative Biases in the Administration of the Countervailing Duty Laws." In *Down in the Dumps: The Administration of the Unfair Trade Laws*, eds. Richard Boltuck and Robert Litan. Washington, DC: The Brookings Institute, 1991. (with N.D. Palmeter, and J. Anspacher)
- "The Economic Implications of the Administration of the U.S. Unfair Trade Laws." In *Down in the Dumps: The Administration of the Unfair Trade Laws*, eds. Richard Boltuck and Robert Litan. Washington, DC: The Brookings Institute, 1991. (with R. Boltuck and S. Kaplan)
- "Trade in Producer Services and Returns Due to Specialization under Monopolistic Competition." *Canadian Journal of Economics* 23(1) (February 1990): 109-24.
- "Producer Services, Scale, and the Division of Labor." *Oxford Economic Papers* 42(4) (October 1990): 715-29.
- "Estimating Homeownership Costs: Owners' Estimates of Implicit Rents and the Relative Importance of Rental Equivalence in the Consumer Price Index." *Real Estate Economics* (formerly *AREUA Journal*) 17(1) (1989):87-99.

**Books:**

- Dynamic Issues in Applied Commercial Policy Analysis*. Cambridge: Cambridge University Press, 2011. (ed. with R. E. Baldwin)
- Pan-Asian Integration: Linking East and South Asia*. Basingstoke (UK): Palgrave Macmillan, 2009. (ed. with P. Rana and G. Wignaraja)
- National Strategies For Regional Integration: South and East Asian Case Studies*. Anthem Press, 2009. (with G. Wignaraja)
- The Next WTO Round: North-South Stakes in New Market Access Negotiations*. Adelaide: CIES Adelaide and the Tinbergen Institute, 2001.

*Modeling Trade Policy*. Cambridge: Cambridge University Press, 2008. (ed. with C.R. Shiells)

*Economic Transition and the Greening of Policies: Modeling New Challenges for Agriculture and Agribusiness in Europe*. Wissenschaftsverlag Vauk Kiel AG, 1998. (with M. Brockmeier, T.W. Hertel and P. Michael Schmitz)

*Applied Methods for Trade Policy Analysis: A Handbook*. Cambridge: Cambridge University Press, 1997-1998. (ed. with K.A. Reinert)

*Trade in Producer Services and the Realization of Returns Due to Specialization*. 1988. Doctoral diss., University of Maryland.

### Discussion papers

“Reducing Transatlantic Barriers to Trade and Investment: An Economic Assessment.” IIDE Discussion Paper 20130401, Institute for International and Development Economics, 2013. (with M. Manchin, H. Norberg, O. Pindyuk and Patrick Tomberger)

“Services Linkages and the Value Added Content of Trade.” Policy Research Working Paper Series 6432, The World Bank, 2013. (with M. Manchin, and Patrick Tomberger).

“Consolidated Data on International Trade in Services.” IIDE Discussion Paper 20130101, Institute for International and Development Economics, 2013 (with O. Pindyuk)

“Non-Tariff Measures in EU-US Trade and Investment: An Economic Analysis.” IIDE Discussion Paper 20090806, Institute for International and Development Economics, 2013. (with K. Berden, S. Tamminen, M. Thelle and P. Wymenga)

“Modeling the Effects of Free Trade Agreements Between the EU and Canada, USA and Moldova/Georgia/Armenia on the Austrian Economy: Model Simulations for Trade Policy Analysis.” FIW Research Reports Services IV-003, FIW, 2013. (with O. Pindyuk)

“Trade and Industrial Structure with Large Firms and Heterogeneity.” IIDE Discussion Paper 20121201, Institute for International and Development Economics, 2012. (with E. Bekkers)

“How Wages and Employment Adjust to Trade Liberalization: Quasi-Experimental Evidence from Austria.” NRN Working Paper 2012-02, the Austrian Center for Labor Economics and the Analysis of the Welfare State, Johannes Kepler University, Linz, Austria, 2012. (with M. Brulhart, C. Carrere, and F. Trionfetti)

“A Note on Automatic Stabilizers in Austria: Evidence from ITABENA.” NRN Working Paper 2012-03, the Austrian Center for Labor Economics and the Analysis of the Welfare State, Johannes Kepler University, Linz, Austria, 2012. (with H. Hofer, T. Hanappi, and S. Mullbacher)

“Bilateral Exchange Rates and Jobs.” NRN Working Paper 2012-02, the Austrian Center for Labor Economics and the Analysis of the Welfare State, Johannes Kepler University, Linz, Austria, 2012. (with E. Bekkers and M. Manchin)

“Import Prices, Income and Inequality.” NRN Working Paper 2012-03, the Austrian Center for Labor Economics and the Analysis of the Welfare State, Johannes Kepler University, Linz, Austria, 2012. (with E. Bekkers and M. Manchin)

- "Convergence of Knowledge-Intensive Sectors and the EU's External Competitiveness." WIIW Research Reports 377, The Vienna Institute for International Economic Studies, WIIW, 2012. (with S. Biege, M. Borowiecki, B. Dachs, D. Hanzle-Weiss, J. Hauknes, A. Jager, M. Knell, G. Lay, O. Pindyuk, D. Scharfing, and R. Stehrer)
- "CGE Modeling of Market Access in Services." Policy Research Working Paper Series 6106, The World Bank, 2012 (with E. Christen and B. Hoekman)
- "Model Simulations for Trade Policy Analysis: the Impact of Potential Trade Agreements on Austria." FIW Research Reports Series III-005, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2011. (with O. Pindyuk)
- "The Impact of Trade Liberalisation on Jobs and Growth: Technical Note." OECD Trade Policy Working Papers 107, Organization for Economic Cooperation and Development, 2010.
- "Modes of Delivery in Services." CEPR Discussion Paper, Centre for Economic Policy Research, 2010. (with E. Christen)
- "EU-South Korea FTA – Economic Impact for the EU and Austria." FIW Policy Brief Series 010, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2011. (with F. Breuss)
- "Household Inequality, Social Welfare, and Trade." CEPR Discussion Paper 7998, Centre for Economic Policy Research, 2010. (with H. Rojas-Romagosa)
- "Austrian Linkages to the European Economy and the Transmission Mechanisms of Economic Crisis." FIW Research Reports Series III-006, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2010. (with M. Holzner and O. Pindyuk)
- "China's Foreign Oil Policy: Genesis, Deployment and Selected Effects." FIW Research Reports Series II-003, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2010. (with E. H. Christie, W. Urban and F. Wirl)
- "AUSTRIA 2020: The Impact of Medium-Term Global Trends on the Austrian Economy." FIW Research Reports Series II-004, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2010. (with E. Christie, M. Holzner, S. Leitner and O. Pindyuk)
- "An Extended Global Simulation Model: Analysis of Tariffs and Anti-Dumping Policy Impacts on Prices, Output, Incomes and Employment." IIDE Discussion Paper 20090803a, Institute for International and Development Economics, 2009.
- "Economic Impact of a Potential Free Trade Agreement (FTA) Between the European Union and the Commonwealth of Independent States." IIDE Discussion Paper 20090805, Institute for International and Development Economics, 2009. (with M. Manchin)
- "Trends in International Trade and FDI In Services: a Global Database of Services Trade." IIDE Discussion Paper 20090802, Institute for International and Development Economics, 2009. (with O. Pindyuk and J. Woerz)
- "Great Expectations: Ex Ante Assessment of the Welfare Impacts of Trade Reforms."

- Research, World Bank, 2009. (with W. Martin)
- "Global Simulation Analysis of Industry-Level Trade Policy: the GSIM Model." IIDE Discussion Papers 20090803, Institute for International and Development Economics, 2009. (with K. Hall)
- "Financial Openness and Growth in 213 Countries: A Finance and Growth Panel Dataset." IIDE Discussion Paper 20090804, Institute for International and Development Economics, 2009. (with G. Garita and J. Swart)
- "New Shades of Protectionism and the Role of Multinationals." FIW Policy Brief Series 002, FIW, 2009. (with R. Stollinger)
- "Dynamic Factor Price Equalization and International Convergence." Wiiw Working Paper 52, 2009. (with C. R. Shiells)
- "Trade Impact Assessment (Trade SIA) of an EU-ASEAN Free Trade Agreement." IIDE Discussion Papers 20090801, Institute for International and Development Economics, 2009. (with H. Norberg, M. Manchin, A. Pelkmans Balaoing)
- "Services Trade and Policy." CEPR Discussion Paper 7617, Centre for Economic Policy Research, 2009. (with B. Hoekman)
- "Dynamic Factor Price Equalization and International Income Convergence." IMF Working Paper 08/267, 2008. (with C. R. Shiells)
- "Trade Effects of Services Trade Liberalization in the EU." IIDE Discussion Paper 20080801, Institute for International and Development Economics, 2008. (with O. Pindyuk and J. Woerz)
- "Trade Impact Assessment of an EU-India Free Trade Agreement." IIDE Discussion Paper 20080601, Institute for International and Development Economics, 2008. (with H. Norberg and M. Manchin)
- "Trading Profiles and Developing Country Participation in the WTO Dispute Settlement System." Working Paper Series 730, Research Institute of Industrial Economics, 2008. (with H. Horn and N. Kaunitz)
- "Economic Perspectives for Central America after CAFTA; a GTAP-Based Analysis." CPB Discussion Paper 99, CPB Netherlands Bureau for Economic Policy Analysis, 2008. (with H. Rojas-Romagosa and L. Rivera)
- "Nonlinear Panel Estimation of Time-Varying Effects of Import Quotas." IIDE Discussion Paper 20080501, Institute for International and Development Economics, 2008. (with J. Woerz)
- "Reassessing the Relationship Between Inequality and Development." CPB Discussion Paper 107, CPB Netherlands Bureau for Economic Policy Analysis, 2008. (with H. Rojas-Romagosa)
- "Equity and International Trade." Economics Working Paper 2008-14, Department of Economics, Johannes Kepler University, Linz, Austria, 2008. (with H. Rojas-Romagosa)
- "Trade through FDI: Investing in Services." IIDE Discussion Paper 20080502, Institute for

- International and Development Economics, 2008. (with C. Fillat-Castej-n and J. Woerz)
- “Cross-Border Trade and FDI in Services.” CEPR Discussion Paper 7074, Centre for Economic Policy Research, 2008. (with C. Fillat Castejón and J. Woerz)
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