

## Dean Spinanger

### **Current position:**

Senior Fellow, Trade Partnership Worldwide, LLC, 2010 to present

### **Selected past positions:**

*Managing Director*, Trade Partnership Worldwide, LLC, 2001 to 2009.

*Senior Research Associate and Research Area Head*, Development Economics and Global Economic Integration Department, Kiel Institute of World Economics, 1972 to 2009.

*Member*, Organizing Committee of 8<sup>th</sup> Global Trade Analysis Project (GTAP) Conference, June 2005, Lübeck, Germany.

*Staff*, APEC Business Advisory Council, 2001-2002.

*Participant*, APEC Business Advisory Council (ABAC) Project on Extent and Ramifications of Antidumping Measures Against APEC Countries, 2001 -2002.

*Co-consultant*, Hong Kong Trade Development Council, for General Equilibrium Analysis Project on the Impact of China's WTO Entry, 2000-2001.

*Advisor*, APEC Business Advisory Council (ABAC), 2000.

*Participant*, Hong Kong Government Project on the Impact of Elimination of Multifiber Arrangement Quotas and China's Accession to WTO on the Hong Kong Textile and Clothing Industry, 1999-2000.

*Participant*, UNCTAD/UNDP Project on Vietnam's WTO accession, 1999-2000.

*Visiting Senior Fellow*, Hong Kong Polytechnic University, 1995-96.

*1st Chairman*, Pacific Rim Institute of Comparative Economic Studies (PRICES), Hong Kong, 1988-1991.

### **Education:**

Ph.D. in economics, 1982, University of Kiel.

Diplom (Master's Degree) in Economics, 1971, Free University of Berlin.

Bachelor of Science in Business Administration with distinction in economics, 1968, Ohio State University.

**Books and Chapters in Books:**

*Winners and Losers in World Trade: Do Relative Prices Matter?* Oxford: Oxford University Press, Forthcoming. Co-author.

“Technology and Innovation.” *A New World Map in Textiles and Clothing – Adjusting to Change*. Paris: OECD, 2004. With H. Klodt.

“The Coming Death of the ATC and China’s WTO Accession: Will Push Come to Shove for Indian T&C Exports?” *Bridging the Differences: Analyses of Five Issues of the WTO Agenda*. Eds. P.S. Mehta and A. Winters. Jaipur: CUTS, 2003. 197–245. With S. Verma.

“Old Treaties Never Die, but Will They Fade Away: Quo Vadis MFA?” *The World Trade System after the Uruguay Round – Implications for Israel and the European Union, Symposium*. Eds. Alfred Tovias and Ulrich Wacker. Jerusalem: the Helmut Kohl Institute for European Studies and The Hebrew University of Jerusalem, Friedrich-Naumann-Stiftung, 1997. 171-209.

“Redeployment of Production, Trade Protection and the Global Firm’s Strategy: The Case of Germany.” *Beyond the Multifibre Arrangement: Third World Competition and Restructuring Europe’s Textile Industry*. Eds. Giorgio Barba Navaretti, Riccardo Faini and Aubrey Silberston, 1995. 193-218. Co-author.

“The Spillover of Export Capabilities: The Case of Hong Kong.” *Beyond the Multifibre Arrangement: Third World Competition and Restructuring Europe’s Textile Industry*. Eds. Giorgio Barba Navaretti, Riccardo Faini and Aubrey Silberston, 1995. 237-250.

“MFA and Article 115 – Two Complementary EC Nontariff Barriers.” *Trade Policies Towards Developing Countries*. Eds. Ippei Yamaza. Basingstoke, 1993. 259-271.

“The Impact on Employment and Income of Structural and Technological Changes in the Clothing Industry.” *Industry on the Move*. Ed. Gijsbert Van Liemt. Geneva: 1992. 83-116.

“Building a Fortress Europe in 1992? Some Implications of the Common Internal Market for Hong Kong and Other PACRIM Countries.” *Industrial and Trade Development in Hong Kong*. Eds. Edward Chen, et al. Hong Kong: University of Hong Kong, Centre of Asian Studies, 1991. 344-369.

“From Sandlots to the Big League: Some Thoughts on Why East Asia Has Been Winning.” *Growth Determinants in East and Southeast Asian Economies*. Eds. S. Koppers, et al. 1991. 11-27.

“Export Processing Zones and Free Ports: Overview, Role and Impact.” *Xiamen Special Economic Zone: a Report on a Workshop*. Ed. Brian Brogan. Canberra, 1988. 150-162. Co-author.

*Industrialization Policies and Regional Economic Development in Malaysia*. Oxford: 1986.

“Managing Trade but Mangling the Consumer: Reflections on the EEC's and West Germany's Experience with the Multifiber Arrangement.” *Die Außenwirtschaft*, 41 (1986): 511-532. Co-author.

“Work Incentives, Wage Differentials and the Supply of Human Resources.” *Economic Incentives*. Eds. Bela Balassa and Herbert Giersch. Basingstoke: 1986. 40-158.

### **Articles:**

“Regulated Efficiency, World Trade Organization Accession, and the Motor Vehicle Sector in China.” *World Bank Economic Review* 18 (2004): 85–104. With J. Francois.

“WTO Accession and Structure of China's Motor Vehicle Sector.” *China: WTO Accession, Policy Reform and Poverty Reduction*. *World Bank* 18 (2004): 191-210. With J. Francois.

“Textiles beyond the MFA Phase-out.” *The World Economy*, 22 (June 1999): 455-476.

“Frontloading Protection: Canada's Approach to Phasing out the MFA.” *The International Trade Journal*, 11 (December 1997): 433-451. Co-author.

“Of Tyre Cords, Ties and Tents: Window-Dressing in the ATC?” *The World Economy*, 20 (July 1997): 407-434. Co-author.

“Prosperity for All? Reflecting on the MFA Complex after Marrakech.” *The World Economy*, 18 (1995): 665-680.

“Kann Deutschland als Standort für die Textil- und Bekleidungsindustrie gesichert werden?” *Die Weltwirtschaft* (1993): 92-116.

“Experiences with Liberalization Policies – the Case of Textiles.” *European Economic Review*, 35 (1991): 543-551.

“Can the MFA Keep Bangladesh Humble?” *The World Economy*, 10 (1987): 75-84.

“Quasi Monopoly Profits, Barriers to Entry and the Welfare State – Their Impact on Labor Markets in Industrialized Countries,” *The Dynamics of Market Economies*. Eds. Richard Day and Gunnar Eliasson. Amsterdam: 1986. 411-434.

“Objectives and Impact of Economic Activity Zones – Some Evidence from Asia,” *Weltwirtschaftliches Archiv*, 120 (1984): 64-89.

“Costs of Protecting Jobs in Textiles and Clothing.” *Thames Essay 37*. London: Trade Policy Research Centre, 1984. Co-author.

**Papers:**

“The End of Enchainment: Will the Removal of Textile and Clothing Quotas Bring Us Enchantment?” Paper presented to World Bank Seminar on "The WTO and the Doha Development Agenda." World Bank, 25-26 April 2005.

“Beyond Eternity: What Will Happen when Textile and Clothing Quotas Are Eliminated as of 31/12/2004?” Geneva: UNCTAD, 2004 (forthcoming).

“Has the ATC Actually Worked? Trading Apparel: Developing Countries in 2005.” Paper presented at the GTAP Conference. Washington, D.C. 2004. With S. Andriamananjara and J. Dean.

“Liberalizing International Trade in Services: Challenges and Opportunities for Developing Countries.” Kiel Discussion Paper 412. Institute for World Economics. Kiel, 2004. With M. Lücke.

“Liberalizing Quotas on Textiles and Clothing” Paper presented at the GTAP Conference. Washington, D.C. 2004. With J. Francois.

“The Trade Effects of Antidumping in the EU.” Paper presented at the Nottingham University Conference on 100 Years of Dumping Laws. June 2004. With J. Francois.

“Trade and Social Standards: What’s Next after the ‘World Commission on the Social Dimension of Globalization’?” Paper for the 5th SUSTRA Workshop on *European Governance and European Opinions on Trade and Sustainable Development*. IFRI. Paris, 3-4 June 2004.

“The Rise of China: Implications for Europe.” Paper presented at the conference on *Increased Interdependence of Greater China: Prospects and Pitfalls*. Finnish Central Bank. Helsinki, 2 June 2004.

“The Coming of Free Trade in T&C Products: Who’s Going to Win? Who’s Going to Lose? What’s the Bottom Line?” The Asian Development Bank. Manila, 3 February 2004 (mimeo).

“The Coming of Free Trade in T&C Products: Is that Going to be Good News?” The Thai Garment Development Foundation. Bangkok, 31 January 2004 (mimeo).

“Misinterpreted Governance: The Case of Antidumping Measures. A True Threat to WTO Liberalization/Market Access Goals.” EU–LDC Network Conference: Chiang Mai, 8–10 December 2003. <[www.eu-ldc.org](http://www.eu-ldc.org)>.

“From 0 to 60 without a Hitch? Regulated Efficiency, WTO Accession and the Motor Vehicle Sector in China.” Presented to 6<sup>th</sup> Annual Conference on Global Economic Analysis. The Hague, June 2003. Co-author.

“The Coming Death of the ATC and China’s WTO Accession: Will Push Come to Shove for Indian T&C Exports?” Prepared for EU/CUTS (Indian) Project. May 2003. Co-author.

“Greater China’s Accession to the WTO: Implications for International Trade/Production and for Hong Kong.” Prepared for the Hong Kong Trade Development Council. 2001. Co-author.

“Will The Emperor Wear Clothes from Bangladesh in 2005?” Prepared for the AEA Meeting in New Orleans. 5–7 January 2001. Co-author.

“Trade Liberalization in the Millennium Round - Strategies and Their Implications for Germany” (in German). Kieler Studien 303. Kiel, 2000. Co-author.

“The WTO, ATC and Textiles and Clothing in a Global Perspective: What’s in It or Bangladesh?” Prepared for WTO Training Project in Dhaka, Bangladesh. 25–30 September 2000.

“Germany and the Millennium Round: Partial and GE Analysis of What Didn’t Happen.” Prepared for the 3<sup>rd</sup> GTAP Conference in Melbourne. 28-30 June 2000. Co-author.

“Hong Kong’s Textile and Clothing Industry: The Impact of Quotas, the UR and China’s WTO Accession.” Prepared for Hong Kong’s Techno-Economic Survey of the Textile and Clothing Industry. May 2000. Co-author.

“The Cost of EU Trade Protection in Textiles and Clothing.” Prepared for Swedish Government. March 2000. Co-author.

“Crisis-Tested ESCAP Economies Facing the Millennium Round: Trade, FDI and Restructuring Aspects.” Prepared for ESCAP Conference on The Future WTO Trade Agenda and Developing Countries. Bangkok, 23-25 August 1999.

“Liberalization Is Good, but Are Open Markets Gooder?” Gesamtverband der Textilindustrie. *Worldwide Prosperity through Free Trade: Initiative for Textile and Clothing Sector in the 21<sup>st</sup> Century*. Eschborn, 21-35 August 1999.

“Faking Liberalization and Finagling Protection? The ATC at Its Best.” Paper prepared for the ERF/IAI/World Bank Workshop on WTO 2000 Negotiations: Mediterranean Interests and Perspectives. Cairo, 14-15 July 1999.

“Die wirtschaftliche Lage Rußlands: Krise offenbart fehlende Wirtschaftspolitik,” Kiel Discussion Paper 330/331. Institute of World Economics. Kiel, December 1998. Co-author.

“Die wirtschaftliche Lage der Republik Belarus. Weitere Restauration der Planwirtschaft.” Kiel Discussion Paper 327. Institute of World Economics. Kiel, November 1998. Co-author.

“Die wirtschaftliche Lage der Republik Belarus. Wirtschaftliche Wende bedenklich verzögert. Zwölfter Bericht.” Kiel Discussion Paper 315. Institute of World Economics. Kiel, May 1998. Co-author.

“Die wirtschaftliche Lage der Republik Belarus. Verordnetes Wachstum endet in Wirtschaftskrise.” Kiel Discussion Paper 314. Institute of World Economics. Kiel, April 1998. Co-author.

“Die wirtschaftliche Lage der Republik Belarus – verordnetes Wachstum ohne Perspektive?” Kiel Discussion Paper 307. Institute of World Economics. Kiel, 1997. Co-author.

“Reflections on the Economic Security of Belarus,” College of Europe. Natolin, Poland, 1997. Co-author.

“Die wirtschaftliche Lage Rußlands. Wirtschaftspolitik muß jetzt endlich Wachstumserfolge vorweisen.” Kiel Discussion Paper 308. Institute of World Economics. Kiel, December 1997. Co-author.

“Corporate Strategies in Hong Kong: What Can Germany Learn?” Kiel Working Paper 831 (in German). Institute of World Economics. Kiel, September 1997.

“The WTO after the Singapore Ministerial: Much to Do About What?” *Kiel Discussion Paper* 304. Institute of World Economics. Kiel, September 1997.

"Implementation and Market Opening in Textiles & Clothing: New Opportunities for Asian and European Business." For proceedings of the Conference on 'Asian-European Trade Cooperation in a WTO Context.' European Institute for Asian Studies. Brussels, 28-29 November 1996.

"Of Tire Cords, Ties and Tents: Window-Dressing in the ATC?" Working Paper No. 8. Hong Kong Polytechnic University: Institute of Textiles and Clothing. September 1996. With Laura Baughman, Rolf Mirus, and Morris Morkre.

"Nontariff Barriers and Prices of Traded Goods – A View in and from Hong Kong." *ITC Working Paper 1*. Institute of Textiles and Clothing. Hong Kong, 1995. Co-author.

"Did Brazil or Other LDCs Pay More for Capital Goods Imports?" World Bank, 1994 (mimeo).

"Germany's Textile Complex under the MFA – Making it under Protection and Going International." Kiel Working Paper 651. Institute of World Economics. Kiel, September 1994. Co-author.

"Profiting from Protection in an Open Economy – Hong Kong's Supply Response to EU's MFA Restrictions." Kiel Working Paper 653. Institute of World Economics. Kiel, September 1994.

"A Digression on What Unit Values Might Really be Saying about Prices and Quality," September 1993 (mimeo).

"On the Quality of Quality Measures in International Trade." *Kiel Working Paper 587*. Institute of World Economics. Kiel, July 1993. Co-author.

"Identifying Sources of Unit Value Dynamics in International Trade." *Kiel Working Paper 551*. Institute of World Economics. Kiel, December 1992. Co-author.

"The International Competitiveness of Developing Countries for Risk Capital," *Kieler Studien 242*. Kiel, 1991. Co-author.

"The International Competitiveness of Developing Countries for Risk Capital," *Kieler Studien 242*. Kiel, 1991. Co-author.

"Is the EC Foreshadowing a Fortress Europe in 1992? Examining Implications of 1992 and Current EC Trade Restrictions for PACRIM Countries." *PRICES Paper 1*. Hong Kong, July 1989.

"The Economic Policy Environment and Foreign Direct Investment in the PRC:1970-1985." Kiel, July 1988. Co-author (mimeo).

“Tapping Brazil's Labour Potential: Trends and Insights.” *Kiel Working Paper* 323. Institute of World Economics. Kiel, March 1988.

“Clothing the World: An Overview of International Trade, Structural Change, Technology and Protection in the World Clothing Industry.” Kiel, November 1987 (mimeo for ILO).

“Does Trade Performance Say Anything about Efficient Industrialization Policies? Some Evidence from Pacific Rim Countries.” *Kiel Working Paper* 302. Institute of World Economics. Kiel, October 1987.

“Speaking up about the Labor Code – A Survey of Employed and Unemployed in Panama.” *Kiel Working Paper* 263. Institute of World Economics. Kiel, July 1986.

“Factor Market Distortions and Performance in World Trade – an Eclectic Review of the Evidence.” *Kiel Working Paper* 259. Institute of World Economics. Kiel, June 1986. Co-author.

“EPZ Policies in Bangladesh – Background, Framework and Analysis.” World Bank. December 1985 (mimeo).

“Export Promotion via Foreign Direct Investment – The Case of Bangladesh.” World Bank. December 1985 (mimeo).

“Free Activity Zones.” *Kiel Discussion Paper* 105. Institute of World Economics. Kiel, December 1984. Co-author.

“The Labor Market in Panama – an Analysis of the Employment Impact of the Labor Code.” *Kiel Working Paper* 221. Institute of World Economics. Kiel, December 1984.